

<b>annual BrightWines "below wholesale" Winter Sale</b>	retail	WHOLESALE	<b>BWS-24</b>	savings	TASTING NOTES: WS = Wine Spectator, DM = Decanter
<b>BWS-24</b>	price	published COST	<b>per bottle</b>	off retail	WE=WineEnthusiast, RP=WineAdvocate, VM=Vinous/Galloni/Tanzer
Guarda Rios 2020 (Portugal) Red Blend	\$13	\$9.92	<b>\$9.17</b>	29%	my top-selling bargain red blend, new shipment @ lowest price ever
Castle Rock 2021 Monterey Pinot Noir	\$13	special purchase	<b>\$9.17</b>	29%	88 pts W.E. \$99.99 for solid cases (solid only @ <b>\$8.33 per bottle</b> )
L'Ermite de Auzan 2022 Costieres de Nimes dry Rose	\$14	\$10.00	<b>\$9.99</b>	29%	the tastiest dry French rose (of many) closeouts offered me for BWS
Domaine de Poujo 2016 Madiran	\$16	\$10.67	<b>\$10.67</b>	33%	100% Tannat, bone dry dinner red, reinvigorated small family winery
Escadas de Beira 2017 (Dao, Portugal) Reserve red	\$15	special purchase	<b>\$10.83</b>	28%	dark chocolate mole' aromas w/ brambly berry, W.E. recommended
Bodegas Breca 2022 (Spain) dry Rose	\$16	\$11.00	<b>\$10.97</b>	31%	90 pts JS "fresh acidity, round and creamy with succulent redcurrant"
Eughenes 2019 Perricone (Sicily rosso)	\$14	\$10.67	<b>\$10.97</b>	22%	Nero d'Avola meets Primitivo... purple indigenous Terre Siciliane red
Casa Ferreirinha 2019 "Papa Figos" Douro white	\$18	\$12.00	<b>\$9.99</b>	45%	bone dry stoney white from the Douro in Portugal, drinking well yet
Scaia 2022 Veneto Rosato (dry rose)	\$17	\$12.00	<b>\$11.67</b>	31%	dry, stoney, pale and Provence-like, the "glass-stopper" Italian one
Matilda Plains 2019 Sauvignon Blanc / Verdelho	\$17	\$12.50	<b>\$11.67</b>	31%	WE recommended "refreshing wine - ripe lemon and peach"
Craftwork 2020 Monterey Pinot Noir	\$16	special purchase	<b>\$11.67</b>	27%	drinks like a \$20 SLH pinot noir, a perennial favorite at a great price
Potter Ridge 2018 Mendocino Merlot	\$15	\$12.00	<b>\$11.67</b>	22%	winemaker Greg Graziano, bright smooth black cherry fruit, nice depth
Potter Ridge 2018 Mendocino Cabernet	\$15	\$12.00	<b>\$11.67</b>	22%	cassis and herb, smooth but bright red fruit and oak (Greg Graziano)
Nespolino 2019 "Rubicone" SANGIOVESE/Merlot blend	\$14	sold out	<b>sold out</b>	sold out	delicious drinker from Rubicone DOC in Emilia-Romagna, new arrival
"il Forte" (Produttori del Gavi) 2021 GAVI docg	\$18	\$13.00	<b>\$12.50</b>	31%	"white wine monarch of Piedmont" 100% Cortese, lively and dry
The Explorer (Canoe Ridge) 2016 Red Blend	\$22	\$16.00	<b>\$12.99</b>	41%	89 pts W.E. mature and full and smooth, Cab/Merlot/Syrah
Matilda Plains (Bremerton) 2018 Shiraz/Cabernet	\$17	\$12.50	<b>\$12.99</b>	24%	RP and WE recommended, complex and rich, Langhorne Creek vines
Domaine R. La Grange 2020 (Loire) Chardonnay	\$16	special purchase	<b>\$12.99</b>	19%	unoaked Chardonnay from the Loire, competes with Macon etc
Clairault 2017 Margaret River Cabernet/Merlot	\$27	\$18.50	<b>\$13.50</b>	50%	Gold Medal (Decanter) drinks like Chilean Cab with Aussie richness
Santa Eufemia nv Tawny Port (full 750ml)	\$16	special purchase	<b>\$13.50</b>	16%	best bargain in Tawny Port, has a true "tawny" character and depth
Anne Collard 2020 Cotes du Rhone	n/a	special purchase	<b>\$13.97</b>	n/a	my best-selling (by far) Rhone, MORE coming soon for Como too
Halley and Lex 2019 Margaret River Sauvignon Blanc	\$22	\$14.00	<b>\$13.97</b>	37%	91pts Decanter "lemon, lime cordial, sage" in a white Bordeaux style
Villa Cerna "Primocolle" 2019 Chianti Classico	\$24	special purchase	<b>\$14.99</b>	38%	highly recommended, mostly 90-91 points, by 5 different wine mags
Leeuwin Estate "siblings" 2022 Sauvignon Blanc	\$23	\$17.33	<b>\$14.99</b>	35%	91 RP, 91 JS, a Margaret River Sauv Blanc, like a Graves meets NZ
Montmartel 2018 Visan - Cotes du Rhone Villages	\$18	special purchase	<b>\$14.99</b>	17%	50% Syrah and 50% Grenache, raspberry, pepper, dark chocolate
Leeuwin Estate 2022 "art series" Riesling	\$22	sold out	<b>sold out</b>	sold out	92RP, 92JS "one of few riesling vineyards in Margaret River" dry, "inviting"
d'Arenberg (McLaren Vale) 2019 "High Trellis" Cabernet	\$21	\$16.67	<b>\$15.99</b>	24%	90 JS "generous red with plenty of structural depth" (also 89 pts WE)
Omen (Atlas Wines) 2020 Sonoma County Pinot Noir	\$20	\$16.00	<b>\$15.99</b>	20%	light, complex, smooth, Russian River/Sonoma Coast/Petaluma Gap
Balletto estate Russian River 2018 Pinot Noir	\$29	sold out	<b>sold out</b>	sold out	90 points W.E. "this wine is a wonderful showcase"
Maidenstoen 2019 Arroyo Seco "Zabala" dry Riesling	\$22	\$16.67	<b>\$16.67</b>	24%	93 W.E. "tense & stony on the nose, palate full of citrusy freshness"
Jolie Laide 2021 Sonoma Trousseau Gris	\$36	\$23.33	<b>\$19.99</b>	44%	not quite Rose, not quite "orange wine" a dry and salmon-hued white
"Jet Black" (Alexandria Nicole) 2017 Columbia Valley Syrah	\$31	\$20.00	<b>\$19.99</b>	36%	Destiny Ridge vineyard, 90 pts W&S, the name says it all !!!
Phelps Creek 2018 (Columbia Gorge, Oregon) Pinot Noir	\$34	\$22.67	<b>\$21.99</b>	35%	recommended by W.E. with comparisons to red Burgundy
Jolie Laide 2022 Melon de Bourgogne Chalone AVA	\$36	\$23.33	<b>\$22.50</b>	38%	white Burgundy / Loire style from Chalone AVA in Calif, unique & fun
"Vapor Trail" (Oak Farm Vineyards) 2021 Amador Zinfandel	\$38	\$28.00	<b>\$26.67</b>	30%	Amador Zin, warm cherry cobbler flavors, subtle spice and graham
Ancient Peaks 2020 Paso Robles Oyster Ridge red	\$60	\$41.33	<b>\$37.99</b>	37%	'Santa Margherita Ranch" Cab blend, 90pts JS "serious and generous"

Retail prices are from Wine Spectator, Robert Parker's Wine Advocate, Wine Enthusiast, or may be local retail estimates from wholesale cost; and do not necessarily reflect BrightWines previous newsletter prices

**NOW  
through  
Feb 17th**

BWS-24 wines are limited to stock on hand (some are very limited) prices listed are per-bottle, no further case discounts unless noted  
**MORE ON PAGE TWO: including special purchase and bin ends**

**PAGE TWO**

use LANDSCAPE printer option for best view

	retail price		<b>BWS-24 per bottle</b>	savings off retail	TASTING NOTES: WS = Wine Spectator JS = James Suckling WE=WineEnthusiast, RP=WineAdvocate, VM=Vinous/Galloni/Tanzer
La Forcine 2020 Vouvray	\$15	special purchase	<b>sold out</b>		my top-selling Vouvray every holiday, off-dry honeyed Chenin Blanc
The Better Half 2023 Marlborough Sauvignon Blanc	\$15	special purchase	<b>\$12.99</b>	13%	fresh, fresh vintage! just got rated 89 pts W.E. light/lively grapefruit
Tievoli 2021 Lodi Zinfandel	\$20	\$14.00	<b>\$13.97</b>	30%	my best-selling (by far) Zinfandel, one of Lodi's BEST producers
The Better Half 2020 Marlborough Pinot Noir	\$19	special purchase	<b>\$15.99</b>	16%	a rare sighting of Marlborough Pinot Noir, and it's delicious and bright
Januik 2021 Columbia Valley Cabernet Sauvignon	\$35	special purchase	<b>\$29.99</b>	14%	new release of perennial 90+ Cab by one the very BEST in Wash.
<b>“Special Sets” + Bordeaux + MAGNUMS</b>			<b>special purchase</b>		<b>IN-STOCK NOW, supplies are limited</b>
Chateau Tour de Segur 2018 Lussac-St-Emilion		special purchase	<b>\$21.67</b>		90-92 RP, 89-91 VM, 89-90 JS “expressive, full rich, velvety texture”
Chateau de Cruzeau 2019 Pessac-Leognan rouge		special purchase	<b>\$25.99</b>		93 Decanter, 90 WE, 90 VM “impeccable and absolutely delicious”
Chateau Bernard Magrez 2019 Saint Estephe		special purchase	<b>\$39.99</b>		94 Decanter, 93 Vinous, 92-93 pts JS, JD, and RP too! (wood case)
Chateau Bel-Air Eiffel 2020 Graves de Vayres rouge		special purchase	<b>\$26.67</b>		80% Cabernet Franc, 91 pts James Suckling (home of Gustav Eiffel)
Chateau de Cruzeau 2020 Pessac-Leognan Blanc		special purchase	<b>\$26.67</b>		rated 92 JS, 92 Decanter, 91 Vinous, luscious white Bordeaux
Chateau Franc-Baudron “Bucolique” Bordeaux Rose		special purchase	<b>\$19.99</b>	1 avail	magnum bottle (2 x 750ml capacity) of Dry Bordeaux Rose (last btl)
Donati Family 2019 Paso Robles Cabernet (1.5 ltr Magnum)		special purchase	<b>\$49.99</b>	1 avail	93JS “concentrated, fully resolved, shows classy cigar box” & 89WE
Nomine-Renard Brut Champagne (1.5 liter Magnum)		special purchase	<b>sold out</b>		91 pts Wine Spectator, Champagne is best from magnum (one avail)
O.F.V. limited edition Lodi reds 4-bottle set (Free Tote)	4pk	special purchase	<b>\$115.95</b>	avg \$28.99	Genevieve \$39.97 Petit Verdot \$35.33 Vapor Trail \$26.66 Tievoli \$13.97
VERTICAL 6pk CASE of 2017/2018/2019 DOURO Red	6pk	special purchase	<b>\$159.99</b>	avg \$26.67	“Callabriga” 91 pts W.E. 90 Decanter, 2/2/2 six-pack 2017/2018/2019
<b>CLEARANCE and/or “Bin Ends” of BrightWines stock</b>			<b>stock</b>		<b>“Everything Must Go”</b>
“Callabriga” Douro 2019	\$35		<b>sold out</b>		rated 91 pts WE “shows powerful tannins as well as rich black fruits”
Pico Maccario 2022 “Lavignone” Rosato	\$18	10 bottles	<b>\$14.99</b>		dry Rose (of Barbera) from Piedmont, rated 91 W.E. crisp pinkapple
Illahe (Willamette Valley) “Cap Fizz” dry sparkling	\$24	12 bottles	<b>\$14.99</b>		dry white blend with some Pinot Noir for pink, sparkling “brut” style
Bebame 2016 Cabernet Franc	\$20	18 bottles	<b>\$13.33</b>		elegant, but lots of spice and red fruits too, Loire/Willamette style
Bogle PHANTOM 2021 Chardonnay	\$16	6 bottles	<b>\$12.50</b>		the last of the gold painted/silkscreen labels, toasty oaky apples
Corte Aura Franciacorta Brut “saten”	\$30	1 bottle	<b>\$19.99</b>		chardonnay Brut bubbly from Italy, Prosecco meets champagne?

**BWS-24 SOLD OUT ITEMS (end of the list)**

Daniel Largeois 2019 Savigny les Beaune			<b>sold out</b>
Phantom 2020 Red Blend			<b>sold out</b>
Donati Family Vineyards Paso Robles Cabernet			<b>sold out</b>
Coto de Imaz 2016 Rioja Gran Reserva			<b>sold out</b>
Piattelli 2018 “premium” Mendoza Malbec (3-liter)			<b>sold out</b>
Donati Family Vineyards Merlot			<b>sold out</b>
Balletto 2020 Russian River Pinot Gris			<b>sold out</b>
Balletto 2016 and 2017 estate Russian River Chardonnay			<b>sold out</b>
Donati Family Vineyards Paso Robles Cabernet			<b>sold out</b>
Bodegas Ego 2018 “Goru Gold” Jumilla			<b>sold out</b>
Langmeil “Hangin’ Snakes” Barossa Shiraz			<b>sold out</b>
Oblivion 2019 Paso Robles Cabernet			<b>sold out</b>

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**BWS-24 prices valid while supplies last**  
**e-mail orders preferred, NOW through Feb 14th**  
 subject to confirmation and mutually agreed pickup date